

**Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2022**  
(Based on J-GAAP)

February 10, 2022

Listed company Geniee Inc. Listed stock exchange: TSE  
 Code No. 6562 URL <https://geniee.co.jp>  
 Representative (Title/post) Representative Director, President & CEO (Name) Tomoaki Kudo  
 Contact liaison (Title/post) CFO (Name) Jun Kikukawa TEL: +81-3-5909-8177  
 Schedule date of third quarter report submission February 10, 2022 Schedule date to commence dividend payments —  
 Supplemental quarterly earnings summary materials created: Yes  
 Quarterly earnings conference held: Yes (for institutional investors and analysts)

(amounts below one million yen rounded off)

1. Consolidated earnings for the third quarter of FY2021 (April 1, 2021 to December 31, 2021)

(1) Consolidated operating results (cumulative) (% indicates YoY change)

	Net Sales		Operating Income		Ordinary Income		EBITDA		Profit attributable to owners of parent	
	million yen	%	million yen	%	million yen	%	million yen	%	million yen	%
3Q FY2021	10,384	—	400	971.3	417	—	832	177.3	307	—
3Q FY2020	10,156	(5.2)	37	—	2	—	300	405.2	(23)	—

(Note) As the “Accounting Standard for Revenue Recognition” (ASBJ Statement No. 29), etc. has been adopted from the beginning of the fiscal year ending March 31, 2022, change in net sales is not listed due to the impact of changes in accounting standards.

(Note) Comprehensive income 3Q FY2021 321 million yen (-%) 3Q FY2020 (38) million yen (-%)

(Note) EBITDA = Operating income + Depreciation and amortization + Amortization of goodwill

	Net income per share	Diluted net income per share
	Yen	Yen
3Q FY2021	17.08	17.00
3Q FY2020	(1.33)	—

(Note) Although potentially dilutive shares do exist, this is not indicated under “diluted net income per share” as the quarter resulted in a net loss per share.

(2) Status of consolidated finances

	Total assets	Net assets	Equity ratio
	million yen	million yen	%
3Q FY2021	6,801	2,876	42.3
FY2020	5,652	2,657	47.0

(Ref.) Shareholders' equity 3Q FY2021 2,873 million yen FY2020 2,655 million yen

2. Status of dividends

	Total annual dividends				
	End of 1Q	End of 2Q	End of 3Q	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
FY2020	—	0.00	—	0.00	0.00
FY2021	—	0.00	—	—	—
FY2021 (Forecast)	—	—	—	—	—

(Note) Revisions since most recently announced dividend forecast: None

Dividend forecast amount for end of fiscal 2021 is not yet determined.

3. Consolidated earnings forecast for FY2020 (April 1, 2021 to March 31, 2022)

(% indicates YoY change)

	Net Sales		Operating Income		Ordinary Income		EBITDA		Profit attributable to owners of parent	
	million yen	%	million yen	%	million yen	%	million yen	%	million yen	%
FY2021	13,425~	—	640~	227.1~	620~	315.5~	1,259~	114.3~	526~	417.1~
	13,739	—	840	329.3	820	449.5	1,459	148.3	665	553.8

(Note) Revisions since most recently announced earnings forecast: None

(Note) As the “Accounting Standard for Revenue Recognition” (ASBJ Statement No. 29), etc. has been adopted from the beginning of the fiscal year ending March 31, 2022, change in net sales is not listed due to the impact of changes in accounting standards.

\*Notes

(1) Movement of important subsidiaries during consolidated cumulative quarter under review (movements of designated subsidiaries incidental to change in scope of consolidation): None

New companies: (Company Name); Excluded companies: (Company Name)

(2) Application of special accounting treatments during the creation of quarterly consolidated financial statements: None

(3) Changes in accounting principles, changes in accounting estimates, and restatements

1) Change in accounting principles incidental to revisions to accounting standards, etc.: Yes

2) Changes in accounting principles other than 1): None

3) Changes in accounting estimates: None

4) Restatements: None

(4) Number of issued shares (common stock)

1) Number of shares issued at end of fiscal year (including treasury stock)

3Q FY2021	18,048,200	shares	FY2020	18,048,200	shares
3Q FY2021	102,639	shares	FY2020	118	shares
3Q FY2021	17,997,551	shares	3Q FY2020	17,974,882	shares

2) Treasury stock as of end of term

3) Average number of shares during fiscal year (cumulative quarter)

\*The quarterly earnings summary is not subject to quarterly review by the public certified accountant or auditing firm.

\*Explanation concerning appropriate use of earnings forecasts and other special notes

(Notes on forward-looking statements)

Earnings forecasts and other forward-looking statements indicated in these materials, are based on information available and certain assumptions deemed reasonable at the time. Statements in these materials do not constitute any guarantee of actual performance. Actual business results may differ substantially due to several factors.

(Method of obtaining notes on quarterly financial statements)

Notes on quarterly financial statements will be published to our website on February 10, 2022. We will hold an earnings conference for institutional investors and analysts on February 18, 2022.

Consolidated Financial Statements  
Consolidated Balance Sheets

	(Thousands of yen)	
	As of March 31, 2021	As of December 31, 2021
<b>Assets</b>		
Current assets		
Cash and deposits	1,091,864	1,343,452
Trade accounts receivable	1,479,167	—
Trade accounts receivable and contractual assets	—	1,988,851
Other	188,299	234,223
Allowance for doubtful accounts	(32,194)	(41,483)
Total current assets	2,727,136	3,525,043
Non-current assets		
Total property, plant and equipment	447,052	486,320
Intangible assets		
Goodwill	1,025,345	1,067,558
Software	896,899	947,904
Software in progress	151,981	372,084
Total intangible assets	2,074,225	2,387,547
Investments and other assets		
Investment securities	142,255	145,796
Other	310,923	308,842
Allowance for doubtful accounts	(49,550)	(52,165)
Total investments and other assets	403,627	402,473
Total non-current assets	2,924,905	3,276,341
Total assets	5,652,042	6,801,385

	(Thousands of yen)	
	As of March 31, 2021	As of December 30, 2021
<b>Liabilities</b>		
Current liabilities		
Accounts payable	1,012,031	1,490,447
Short-term borrowings	426,500	200,000
Current portion of long-term borrowings	160,928	401,823
Income taxes payable	39,062	76,572
Provision for bonuses	83,701	50,835
Other	432,211	489,686
Total current liabilities	2,154,435	2,709,364
Non-current liabilities		
Long-term borrowings	650,988	992,458
Asset retirement obligations	126,963	143,991
Other	62,325	78,966
Total non-current liabilities	840,276	1,215,416
Total liabilities	2,994,712	3,924,781
<b>Net assets</b>		
Shareholders' equity		
Common stock	1,549,591	1,549,591
Capital surplus	1,556,829	1,122,316
Retained earnings	(462,395)	278,320
Treasury stock	(144)	(101,805)
Total shareholders' equity	2,643,880	2,848,423
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(2,581)	(143)
Foreign currency translation adjustment	13,934	25,638
Total accumulated other comprehensive income	11,353	25,495
Stock acquisition rights	2,095	2,685
Total net assets	2,657,329	2,876,603
Total liabilities and net assets	5,652,042	6,801,385

## Consolidated Statements of Income

	(Thousands of yen)	
	For the fiscal year ended December 31, 2020	For the fiscal year ended December 31, 2021
Net sales	10,156,890	10,384,020
Cost of sales	8,358,020	7,717,614
Gross profit	1,798,870	2,666,406
Selling, general and administrative expenses	1,761,478	2,265,834
Operating income (loss)	37,391	400,572
Non-operating income		
Interest income	257	271
Foreign exchange gains	9,573	—
Gain on investment in partnership	—	43,692
Other	702	2,230
Total non-operating income	10,533	46,194
Non-operating expenses		
Interest expenses	6,152	16,938
Casualty loss	10,130	7,515
Other	29,384	4,712
Total non-operating expenses	45,668	29,167
Ordinary income (loss)	2,256	417,599
Extraordinary income		
Gain on reversal of subscription rights to shares	189	181
Total extraordinary income	189	181
Extraordinary losses		
Loss on retirement of noncurrent assets	—	0
Loss on sale of shares in an affiliated company	8,095	—
Special severance payment	4,335	—
Damage compensation	1,295	—
Total extraordinary losses	13,725	0
Profit (loss) before income taxes	(11,278)	417,781
Income taxes - current	4,635	87,224
Income taxes - deferred	8,204	23,079
Total income taxes	12,840	110,303
Net income (loss)	(24,119)	307,477
Loss attributable to non-controlling interests	(223)	—
Profit (loss) attributable to owners of parent	(23,895)	307,477